



ICIWorld office seminars and webinars are designed to show real estate salespeople how to uncover commercial, investment, business, and development opportunities that are not available on MLS®.

Many salespeople lose potential income because they do not know where to find off-market, private, commercial, business, investment, land, and special-purpose property opportunities. ICIWorld helps bridges the gap, teaches you how to find them and network the information to find buyers and sellers.



Gary Nusca, CCIM CIPS

Real Estate Broker, 51 years Manager & Founder of ICIWorld.com. Connecting real estate professionals & the public globally since 1994.

### What You Will Learn

The ICIWorld office seminar, you will learn how to:

- Find and uncover commercial and investment opportunities faster
- Identify hidden opportunities before competitors do
- Connect with buyers, sellers, investors, landlords, tenants, and business owners
- Use exclusive real estate information to create new conversations that lead to deals
- Generate leads from properties, opportunities and buyers not found elsewhere from your website
- Expand beyond residential sales into higher-value commercial and investment deals
- Build referral and co-operation opportunities with other real estate

**"Great tool for business"**

**"SO GLAD I CAME"**

**"Great info website on mobile – great"**

"Great flow of presentation, use of real examples"

**"It was well worth attending the workshop"**

"Gary is a true professional very knowledgeable"

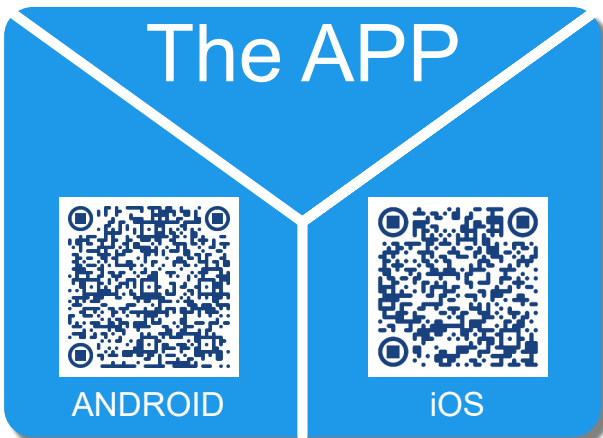
**"Definitely relevant"**

"Opened my mind to promote myself and my business"

"Great time, well done. Even with years of experience never too old to implement new methods"

Ideal if you are interested in :

- Growing your income
- Breaking into commercial real estate
- Find more listing opportunities
- Work with investors and business owners, learn how to network
- Build a larger professional network
- Learn how to use ILS
- Create more reasons to call prospects and past clients
- Ideal if you are looking to uncover opportunities daily
- Website real estate & business content that generates leads for you
- Teach you how your connections differentiate you from everyone else



### Why This Helps You Make Money

ICIWorld gives salespeople access to information that can lead to more listings, more buyer matches, more referrals, and more completed transactions.

Instead of waiting for clients to come to them, salespeople use ICIWorld to actively search for opportunities, contact potential clients, network, and create new business.

Do you have any questions? Call Lorraine +1 416 840 5787