

Mastering the Powers of the Internet

and How to Work Exclusive Real Estate Information

With



Gary Nusca
CCIM CIPS
GLOBAL
REAL ESTATE
NETWORKING
SINCE 1994

Thursday, May 9th,
2019.
10:00 a.m.

"Gary is a true
professional very
knowledgeable"

The Presentation includes.....

- Impact of the Internet on Commercial and on Residential Real Estate

"Definitely relevant"

- Open and Exclusive Listings, A Model that Works

- Add Content to Your Website that Makes You

Money for the Rest of Your Life

- Powerful Marketing Techniques and Listing Tools

"Great info website
on mobile – great"

- Working the Wants, Some of the Biggest Deals Start with the Wants, See Why and How

"It covered
what I needed
to know"

- Broker's Biggest Responsibility Regarding Important Information

"SO GLAD I CAME"

"Extremely
informative,
excellent presentation"

"Great flow of
presentation,
use of real examples"

- How information identifies people with whom you can do Business
- How to reach Principals effectively
- Open and exclusive listings - a model that works
- Public information versus private information
- Don't forget the buyers. Work the "Wants."

"Great tool
for business"

"It was well
worth attending
the workshop"

- Value added services appreciated by the Public - information handling. Do you have the skills?
- Powerful features of the Internet
- Powerful Marketing Techniques
- Powerful Listing Tools

"Opened my mind to
promote myself and
my business"

"Great time, well done.
Even with years of
experience never
too old to implement
new methods"

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Founded by: Gary Nusca, CCIM, CIPS
Real Estate Professional Since 1972 Innovator
Connecting REALTORS for \$\$\$ Deals