

Mastering the Powers of the Internet

How to Work Exclusive Real Estate Information

With



Gary Nusca
CCIM CIPS

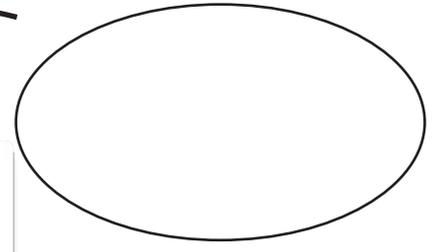
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REAL ESTATE INFORMATION LISTING SERVICE

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NETWORKING
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Mastering the Powers
of the Internet
and
How to Work Exclusive
Real Estate Information

A FREE SEMINAR PRESENTED AT YOUR OFFICE

"Gary is a true
professional very
knowledgeable"



The Presentation includes.....

- Impact of the Internet on Commercial and on Residential Real Estate
- Open and Exclusive Listings, A Model that Works
- Add Content to Your Website that Makes You Money for the Rest of Your Life
- Powerful Marketing Techniques and Listing Tools
- Working the Wants, Some of the Biggest Deals Start with the Wants, See Why and How
- Broker's Biggest Responsibility Regarding Important

"Definitely relevant"

- How information identifies people with whom you can do Business
- How to reach Principals effectively

- Open and exclusive listings - a model that works
- Public information versus private information
- Don't forget the buyers. Work the "Wants."
- Value added services appreciated by the Public - information handling. Do you have the skills?
- Powerful features of the Internet
- Powerful Marketing Techniques
- Powerful Listing Tools

"Great info website
on mobile - great"

"It was well
worth attending
the workshop"

"Great flow of
presentation,
use of real examples"

"Great tool
for business"

National Real Estate
Information Listing Service



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" Opened my mind to
promote myself and
my business "

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Founded by: Gary Nusca, CCIM, CIPS
Real Estate Professional Since 1972 Innovator
Connecting REALTORS for \$\$\$ Deals